

### Elevate the Voice of Patients

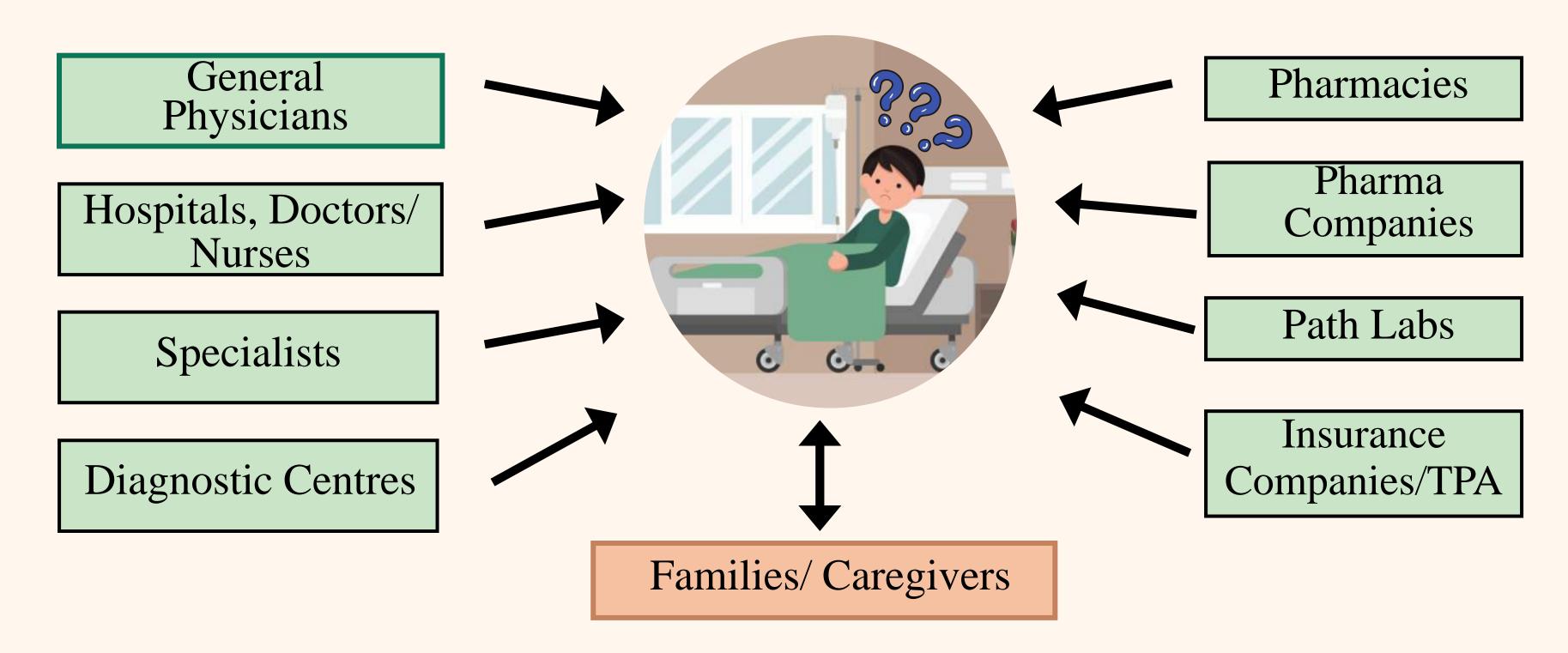


# Is Patient a Customer?





## Several Moments of Truth - In a Patients Journey

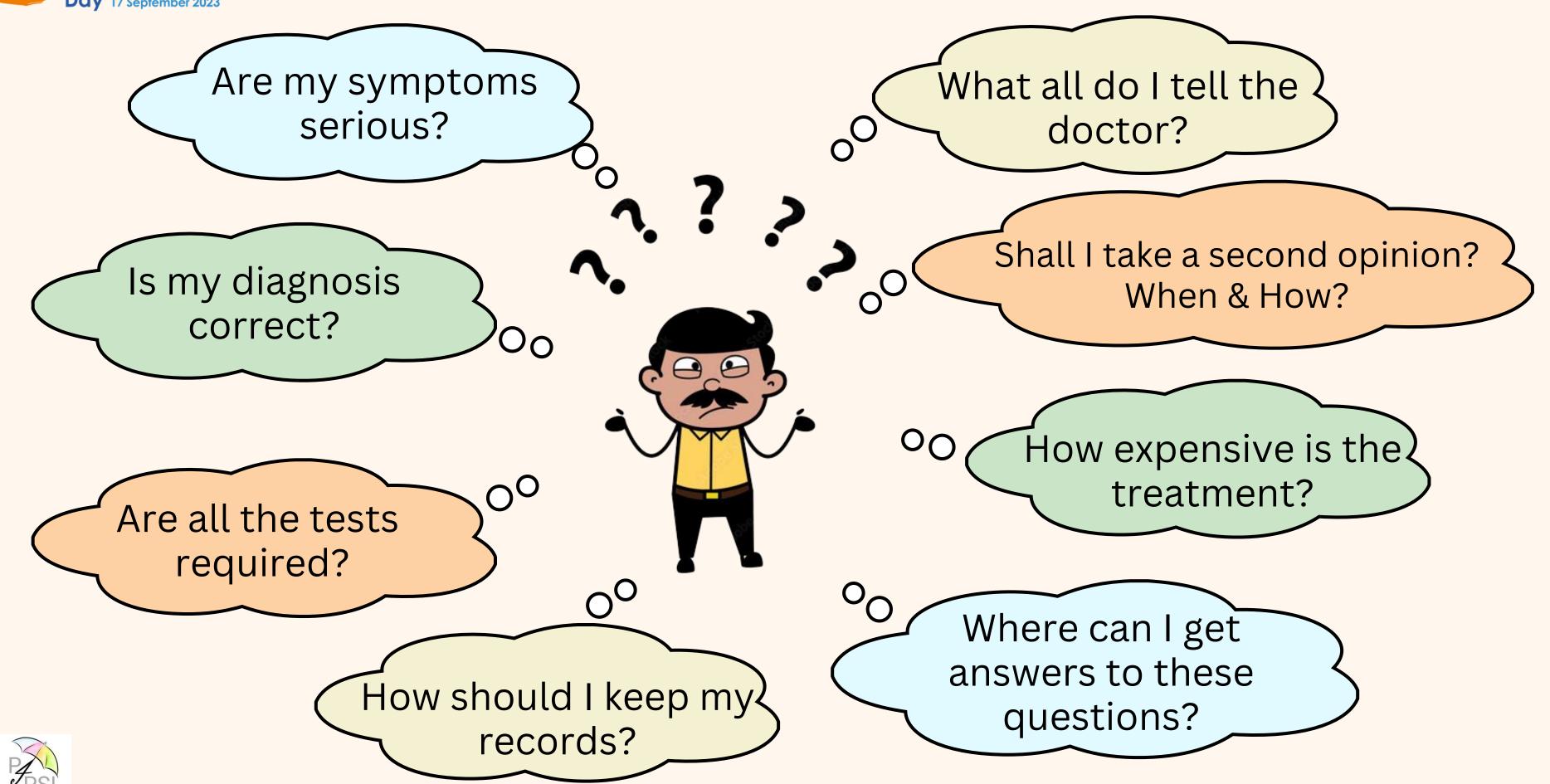




Most Interventions focussed on Treatment/ Diseases



## Concerns Patients Have





## Patients are Customer - and more

#### A customer is someone who pays for a product or service she/he receives

#### Patients are Customers but much more

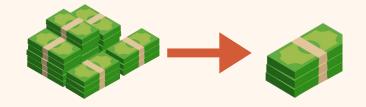
• Do not come by choice; are compelled/ is an Emergency



- Do not understand the complexity of either illness or treatment
- They are Anxious; Concerned; Disturbed; Vulnerable



• The Healthcare expenses are sudden, unknown & unplanned



- All Family members affected and in distress
- Depends on good faith and trust in the Healthcare provider.





Only expectations is safe & and quick recovery, attention, and empathy



# Patients and Caregivers can help to improve safer outcomes?







Following Prescriptions/ Advise





Getting a Second Opinion; Building Trust



**Keeping Updated Medical Records** 



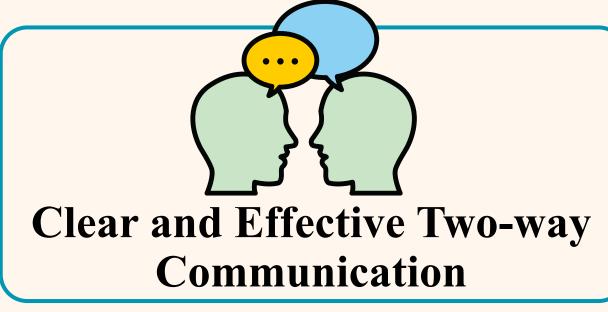
Giving Valuable Feedback



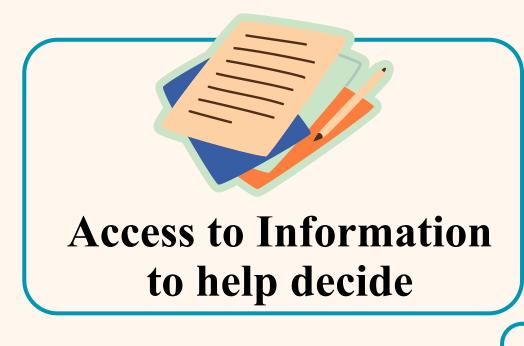


# **Expectations of Patients**











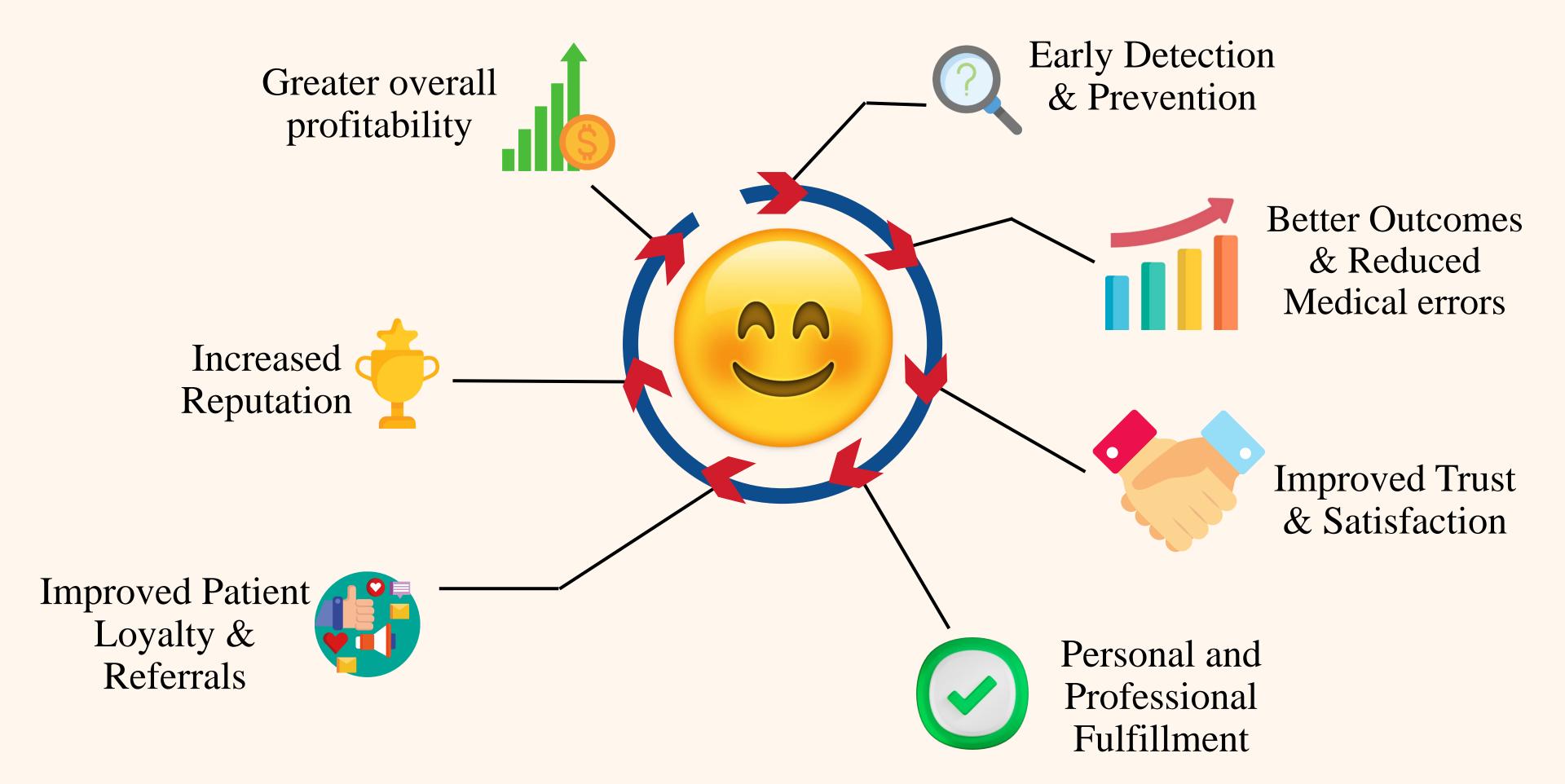




Transparent & Consistent billing - faster discharge



# Advantages of Patient-Centricity





# How will PFPSF help the cause



Make patients understand their Rights and Responsibilities

Risk & Causes of Medical harm, Guidelines to help prevent





Guidance on the Role that Patients can play

Provide alerts, tips, and advice for a Safe Patient Journey



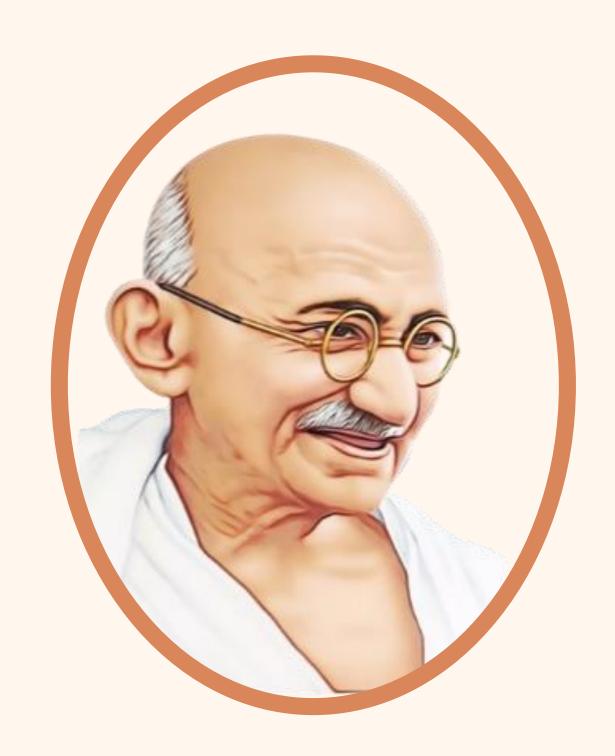


Knowledge of healthy lifestyle choices





## Patient is a Customer



A customer is the most important visitor on our premises, he is not dependent on us.

We are dependent on him.

He is not an interruption in our work.

He is the purpose of it.

He is not an outsider in our work. He is a part of it.

We are not doing him a favor by serving him. He is doing us a favor by giving us an opportunity to do so.



Let's all become Patient Centric